Committee(s): Port Health and Environmental Services Committee	Dated: 24/01/2023
Subject: Cemetery and Crematorium Fees and Charges	Public
Which outcomes in the City Corporation's Corporate	1,2,4,11,12
Plan does this proposal aim to impact directly?	.,.,.,.
Does this proposal require extra revenue and/or	No
capital spending?	
If so, how much?	N/A
What is the source of Funding?	N/A
Has this Funding Source been agreed with the	N/A
Chamberlain's Department?	
Report of: Juliemma McLoughlin	For Decision
Executive Director Environment	
Report author: Gary Burks	
Superintendent,	
City of London Cemetery and Crematorium	

Summary

Fees and charges for the services provided at the City of London Cemetery and Crematorium are reviewed annually and this report presents the proposals for 2023/24.

The report proposes price increases of 4.5% (with some rounding) for cremations, burials, new graves, urns and caskets, and memorial related services. Other fees, such as those for memorial gardens, grave care, book of remembrance, genealogy searches and grave transfers will not change. The Cemetery and Crematorium continues to offer a wide range of cremation and burial options to ensure that we cater to a range of needs and budgets.

The proposed increases are set to help us in our aim to maintain a break-even position for the Service and ensure our fees are in line with other providers in the local area.

Recommendation(s)

Members are asked to:

 Agree the fees and charges as set out in this report and shown in Appendix 1 for implementation with effect from 1 April 2023

Main Report

Background

 The City of London Cemetery and Crematorium carries out an annual review of its fees and charges and the new fees come into force on 1 April each year. This report sets out the proposed fees and charges for the year 2023/24 for your Committee's approval.

Current Position

- 2. The strategy used when setting fees and charges in previous years has been to keep prices affordable, maintain choice and increase income to meet the needs of the service and to operate as close to a break-even position as possible. Last year fees were increased by 2% for burials, new graves, cremations, and most other items.
- 3. When setting fees in a competitive market, it is critical to consider those charged by our competitors. We have therefore reviewed the fees and charges of other authorities and private companies in the surrounding areas; details are given in Tables 1 and 2 below.
- 4. The cost of funerals has climbed significantly in recent years but has now stabilised with reductions in some areas. The City of London Corporation has considered this when offering a range of funeral choices and in the setting of fees and charges. The City of London Corporation provides choice and prices to ensure that burial and cremation remains affordable.
- 5. The Children's Funeral Fund was introduced in England in July 2019 and means that families who suffer the death of a child (up to the age of 18) do not have to meet the cost of the funeral. The fund is generous and allows for a cremation or burial and for a grave to be purchased that will allow for future adult burials. To date we have processed 39 claims through the fund.
- 6. In February 2021 the City introduced live funeral streaming at the modern crematorium, this has been extremely well received and has improved the offer at the site. At the time of writing, we have carried out a total of 1,123 streaming services (485 in 2022). We are confident that the live streaming of funerals will continue to be a benefit to the bereaved and an asset to the City Corporation.
- 7. Tables 1 and 2 provide a comparison of the cremation and lawn grave fees of surrounding local authorities and private companies: these have been provided in detail as indicative benchmarks. A full list of proposed burial and cremation charges at the City of London Cemetery and Crematorium is provided at Appendix 1: these include a wide variety of funeral options ranging from early morning "drop off" cremation slots with no service, to longer weekend funeral times; and from burial in a public or woodland grave through to large, constructed graves or catacomb loculi with 100-year leases. This wide range

helps to ensure choice and that more affordable options remain despite price increases.

Table 1 – Comparison table of fees and charges for cremation at the City and other local crematoria (December 2022)

Crematorium	Adult standard fee	Charge for Visual Tribute Display	Saturday Fee	Sunday Fee	Fee for funeral after 4pm	Early Cremation fee - adult
East London	£869	Y	£1,304	£1,739	N	£750
Enfield	£977	Y	£1,466	£1,954	N	£750
South Essex	£995	Υ	£1,742	£1,742	Υ	Not stated
Forest Park	£1,040	Y	£1,430	£1,820	N	£730
Parndon Wood	£1,095	Υ	£1,370	£1,645	N	£765
New Southgate	£950	Y	£1,190	£1,425	N	£525
Manor Park	£945	Υ	£1,600	£1,600	N	£615
Enfield	£977	Y	£1,466	£1,954	N	£750
Croydon	£923	Υ	£1,275	Not available	N	£713
Bentley	£999	Y	£1,499	£1,998	N	£750
City of London	£995	N	£1,428	£1,428	N	£536
City of London Proposed fee for 2023/24	£1,040	N	£1,492	£1,492	N	£560

Note: City of London Residents will receive a reduction of £520 on the proposed fees

8. Table 1 shows that the current cremation fee is competitive with other local crematoria, that the proposed fee is in keeping with fees within the general area and continues to provide value for money, whilst providing extra income needed to meet inflationary increases.

Table 2 - Residential and non-residential adult grave purchase and burial fees (December 2022)

2023/24 Virgin Soil Lawn (Non-Res) £5,585 City of London Residents will receive a reduction of £520 on the proposed fees						
Proposed fee for	Heritage (Non-Res) £4,082	£1,812				
(virgin soil) Lawn	(NOII-NES) £0,340	£1,734				
(Heritage Grave) City of London	(Non-Res) £5,345	£1,734				
City of London	(Non-Res) £3,906	£1,734				
. to it ooutingate	Heritage Vault Grave £14,950	22,000				
New Southgate	Standard Grave £7,995	£2,350				
Croydon	(Res) £3,662	(Res) £1,520				
	(Non-Res) £7,782	(Non-Res) £1,838				
Enfield	(Res) £4,873	(Res) £1,838				
	(Non-Res) £7,240	(Non-Res) £2,840				
South Essex	(Res) £3,620	(Res) £1,420				
	(Non-Res) £6,349	(Non-Res) £1,862				
Forest Park	(Res) £3,349	(Res) £1,048				
Manor Park	£4,500	£1,850				
East London	Not publicly available	Not publicly available				
	Non-Resident (including 1st interment)	(Garrent)				
Cemetery	New lawn grave Resident &	Burial Fee (Current)				

9. Table 2 illustrates that there is a significant variation between fees, but the City Corporation remains in line with those of other nearby local authorities and with our nearest private competitors and that our burial fees are also in keeping. However, the landscape value, service provision and maintenance levels at the site means that it remains the preferred burial location choice for many.

Proposals

10. Having considered the information set out above and having consulted within the funeral industry and with cemetery staff, we believe that the market can withstand the price increases proposed in the following paragraphs and listed in Appendix 1.

- 11. The level of increase proposed for 2023/24 is 4.5% (with some rounding of fees) for cremations, new graves, and other fees such as interments, memorial mason fees and urns and caskets. There is no proposed increase for memorial gardens, grave care, book of remembrance or other ancillary services. This will increase our cremation fee to £1,040; it is felt that any greater increases at this time would not be prudent. There is no increase for genealogy fees or grave transfers as both are currently slightly high.
- 12. The City offers a proposed woodland grave fee, including burial, of £3,170 and a heritage grave (reuse grave) fee of £4,082 which allows for a memorial. At the opposite end of the fee structure the proposed charge for a partly constructed grave will be £25,762. This offers a choice to suit a wide range of families. Local charges for funeral streaming, where it is available, range from £45 to £80 and we propose to keep our current fee of £66 as it is reasonable but not excessive.
- 13. The Cemetery and Crematorium service has made significant above inflation increases in previous years and has met the 12% savings required as part of the Target Operating Model (TOM). We do not envisage that this increase will affect our market share due to the level of service provided and the likely increases that will be made by our local competitors.
- 14. Options such as early cremation services at a lower fee ensure that those families on low income can still choose the City of London as a choice for the funeral of a loved one and our proposed fee of £520 for funerals with no service means that families choosing to have a funeral service elsewhere (at a local church for example) can do so. This means that our proposed cremation fees range from £520 up to £1,492 for those with a full service in our chapel at the weekend.

Key Data

15. This report sets out proposals for a 4.5% increase in fees and charges at the City of London Cemetery and Crematorium for new graves, burials and cremations. No increase is proposed for memorial gardens, grave care and book of remembrance provisions. This proposal is made after careful benchmarking as set out in the tables above and is intended to increase income whilst maintaining the offer of affordable burial and cremation as well as a range of choices to bereaved families in the areas served.

Options

16. **Option 1** - Agree the proposed scale of charges for the year 1 April 2023 to 31 March 2024 as set out in the main list attached as Appendix 1 and explained within this report. **This is recommended.**

- 17. **Option 2** To keep charges as they are. This would be, in effect, a price cut whilst inflationary increases would still apply to our own expenses. **This is not recommended.**
- 18. **Option 3** To increase fees and charges higher than those proposed in Appendix 1. This has the risk of putting our fees and charges in the upper / higher end of the market and make us less competitive. This could result in a reduction in the number of burials, cremations and take up of other services provided at the Cemetery and Crematorium as families choose to go to cheaper neighbouring facilities. It could also contribute to funeral debt and funeral poverty. **This is not recommended.**

Corporate and Strategic Implications

Strategic Implications

- 19. The Cemetery and Crematorium services actively contribute to the following Corporate Plan 2018-23 aims and outcomes:
 - Contribute to a flourishing society
 - Shape outstanding environments

Financial Implications

- 20. The Cemetery and Crematorium is expected to operate as a not-for-profit service and to meet all costs, where possible. We will achieve this by introducing a new pricing plan and by the careful management of expenditure whilst trying to avoid a reduction in the quality of maintenance and the service provided to bereaved families. The proposed fees and charges should generate additional income of approximately £150,000 which will contribute towards increases in costs.
- 21. Officers wish to remind this Committee that the services we provide are at the point of need and whilst we may retain our percentage share of the market, any regional trend in death rates may create unpredictability around the achievement of income.

Resource Implications

22. The recommendations in this report have no additional resource implications.

Legal Implications

23. The City of London is empowered to make fees and charges for the services provided at the Cemetery and Crematorium under powers provided within Article 15(1) of the Local Authorities Cemeteries Order 1977 and section 9 of the Cremation Act 1902. Such fees must be properly incurred.

Risk Implications

24. The Cemetery and Crematorium business risks are not changed by the recommendations in this report.

Equalities Implications

25. The recommendations in this report should have no impact (positive or negative) on people protected by existing equality legislation – age, disability, gender reassignment, race, religion, sex, sexual orientation, marriage and civil partnership and pregnancy and maternity. There is no fee for the cremation and service of a child up to 16 years and the burial fee for a child is reduced by the current full cremation fee.

Climate Implications

26. There are no climate implications from the recommendations in this report. However, it should be noted that the successful completion of the cremator replacement project in February 2021 means that the emissions from all cremations carried out by the crematorium now are fully abated when all plant is working correctly. The current legal requirement is for 50% abatement.

Security Implications

27. There are no security implications from the recommendations within this report.

Conclusion

- 28. As the major provider of burial and cremation services for the City and its neighbours, the Corporation is recognised as one of the UK's leading burial and cremation authorities. In addition to meeting the needs of the bereaved, the City of London Cemetery and Crematorium is an historic and listed open space (the largest in the London Borough of Newham) and one that was originally designed as both a park and an educational resource. The Cemetery and Crematorium is, however, also a business in competition with several local public and privately-owned operators.
- 29. The above factors have been considered in setting the fees and charges for the Cemetery and Crematorium for implementation in financial year 2023/24 which I propose for approval by your Committee.

Appendices

Appendix 1 – main items of the Proposed Fees and Charges for 2023/24

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